



HALL RENDER IS A FULL SERVICE HEALTH LAW FIRM PROVIDING THE HIGHEST STANDARD OF PROFESSIONAL SERVICE TO HEALTH CARE CLIENTS NATIONWIDE.

SPOTLIGHT ON: FEDERAL LEGISLATIVE & REGULATORY ADVOCACY

A strong knowledge of health care law and the federal government forms the foundation of Hall Render's Federal Legislative & Regulatory Advocacy practice area. Our attorneys and policy advisors bring decades of experience in the development and implementation of health policy initiatives for a variety of health care organizations. We have the knowledge and experience to identify issues contained in federal legislation and regulations and the ability to provide an in-depth analysis of how those issues will impact our health care clients. During this time of uncertainty when health care providers need to be heard, our advocacy team is ready to stand by our clients and give them a voice.

In the very near future, Congress and the Administration will start to consider the framework for another stimulus bill. In the meantime, federal agencies are continuing to issue regulations and guidance based on previous coronavirus-related legislation. Health care entities need to know what's coming, what's just happened and how all of it will impact your organizations. That's where our Hall Render advocacy team comes in.

Whether it's lobbying Congress to include beneficial provisions in future legislation, tracking the course of other legislation, receiving up-to-the-minute information on regulations and agency guidance or even getting a simple question answered by an agency employee, our team can help. In these days of uncertainty, you need to be able to pick up the phone or send an email to someone in Washington who can get you the answers or provide the assistance you need. Our team can do these things for you, and do it in a high-quality and cost-efficient manner.

AREAS OF FOCUS

- Analysis of Bills, Regulations and Proposed Rules
- Coalition Building
- Drafting Federal Legislation and Regulations
- Federal Funding and Appropriations
- Preparation for Congressional Testimony
- Representation before Congress and Regulatory Agencies



The Hall Render Advantage

- Health care is our business—it's all we do. While other firms may have a health care practice, our firm is focused solely on issues affecting the health care industry, which provides our clients with incomparable knowledge and experience.
- We show our clients how they can use government relations and advocacy to not only protect the value of their business, but how they can use it to create value as well.
- We keep our clients aware of what policy-makers are doing today and planning for tomorrow so they have reliable information that can be used to guide their business decisions.
- We routinely work with Members of Congress and committee staff to draft federal legislation, secure federal funding or stop measures that might adversely affect the interests of our health care clients. Our attorneys and policy advisors not only have insight as to how Congress works, they know which committees and people are critical to advancing a client's interests on Capitol Hill.
- We have years of experience representing clients before federal regulatory agencies such as the Centers for Medicare & Medicaid Services, the Health Resources and Services Administration, the Food and Drug Administration, the National Institutes of Health and the Federal Trade Commission.
- We have developed strong relationships with political appointees and career department officials. Whether it's meeting with agency staff or making public comment, our attorneys and policy advisors are well positioned to ensure that a client's interests are considered in the federal rulemaking process.
- We pride ourselves on providing high-quality, cost-efficient services and practical solutions.

Value-Added Services/Resources

COVID-19 Updates Including Regular Reporting on Legislative and Regulatory Developments

- Hall Render posts a frequent "Today in Washington" regulations summary that includes recent COVID-19 developments.
- Hall Render's attorneys and professionals continue to maintain the most up-to-date information and resources at our [COVID-19 Resource page](#), through our 24/7 COVID-19 Hotline at (317) 429-3900 or by contacting your regular Hall Render attorney.
- Our attorneys can present a "Reimagining Health Care" program to executives and other interested parties within the health care industry.



Relevant Experience

- Successfully pursued regulatory and statutory changes to the Stark Law
- Successfully obtained increased funding for state offices of rural health
- Defeated legislation to regulate third-party servicers of medical devices
- Lobbied Congress to protect Medicaid supplemental payments
- Successfully appealed a CMS decision to recoup millions in Meaningful Use incentive payments from a small hospital
- Defeated proposed changes to Medicare cost reporting and provider appeal regulations that would have severely limited the ability of hospitals to pursue future large group appeals
- Successfully lobbied CMS to reverse its decision to deny a hospital its Meaningful Use incentive payments
- Successfully lobbied CMS to accept late-filed geographic wage index applications
- Successfully lobbied CMS to reopen the portal needed to file post-appeal Meaningful Use paperwork
- Obtained congressional assistance to resolve stalled H1B visa matters
- Obtained CMS subject matter experts for various issues
- Secured letters from members of Congress to federal agencies regarding client specific issues
- Create and maintain relationships with members of Congress and staff from multiple states

Contact Information

For more information on how our Federal Legislative and Regulatory Advocacy team can help your organization lobby Congress to include beneficial provisions in future legislation, track the course of other legislation, receive up-to-the-minute information on regulations and agency guidance or even get a simple question answered by an agency employee, please contact:

- John Williams III at (202) 370-9585 or jwilliams@hallrender.com;
- Andrew Coats at (202) 370-9587 or acoats@hallrender.com; or
- Abby Kaericher at (202) 780-2989 or akaericher@hallrender.com.

Brief bios for our team are included below.



John Williams
ATTORNEY

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John Williams leads Hall Render's Federal Legislative & Regulatory Advocacy practice group and heads up the firm's Washington, DC-based office. Prior to joining Hall Render, John served in Washington, DC as Press Secretary for the House Committee on Government Reform and Oversight, where he also advised the Chairman on domestic policy matters ranging from annual appropriations and budget issues to health care, social security reform and transportation funding. In 1999, he joined the Aircraft Owners and Pilots Association, a 400,000-person membership association. While there, he lobbied Capitol Hill on behalf of general aviation and secured the organization not-for-profit status from the United States Postal Service.

In 2004, John was the Director of Transition at the Indiana State Department of Health for Governor-Elect Mitch Daniels and, in 2007, served on the transition team of Mayor-Elect Greg Ballard. In the 2016 presidential election cycle, he served as Indiana Finance Chairman of John Kasich for America. He currently serves on the Board of Directors of the Woodson Center, a Washington, DC-based nonprofit organization dedicated to developing and supporting policies and programs that promote the social and economic self-sufficiency of low-income communities. In this capacity, John worked closely with then-House Speaker Paul Ryan and other members of Congress to advance anti-poverty policy initiatives on Capitol Hill.



Andrew Coats
SENIOR POLICY ADVISOR

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Andrew Coats spent close to a decade working as a staff member on Capitol Hill and in the George W. Bush administration. Andrew specializes in working with members of the Senate and their staff on a variety of issues. Over the past three years, Andrew has led lobbying efforts for the Alliance for Quality Medical Device Servicing, which is an Alliance of the leading medical device service providers in the U.S. During this time, Andrew has worked to familiarize FDA leadership and Congress with the Alliance and the role they play. Since 2015, Andrew has also represented TriMedx before Congress and the FDA. TriMedx is an Indianapolis-based company and is the leading independent medical device service provider in the world.

Also since 2015, Andrew has represented the National Organization of State Offices of Rural Health ("NOSORH"). In 2018, Andrew wrote and lobbied Congress to pass S. 2278. The bill was a stand-alone measure that reauthorized the State Office of Rural Health Grant Program for the first time since it was created by Congress in the early 1990s. More importantly, it provided over \$12 million in new funding for NOSORH.



Abby Kaericher
ATTORNEY

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Abby Kaericher practices in the area of health care law with a focus on government relations and antitrust. She is active in the firm's lobbying activities, representing the interests of health care clients. She developed an interest in antitrust after working with the Federal Trade Commission in the health care division. Abby received her J.D. with a Graduate Certificate in Health Law from Saint Louis University. Abby earned her undergraduate degree in Biology from Indiana University. She then received her Master's degree in Biology from Purdue University. While in law school, Abby served as an editor for the Saint Louis University Journal of Health Law & Policy. Additionally, she worked as a pediatric medical assistant.