

PUBLIC-PRIVATE PARTNERSHIPS

While the phrase public-private partnership ("P3") often invokes thoughts of large scale infrastructure and transportation projects, such as power plants or toll roads, at its root, a P3 project is merely the coming together of various discrete parties to accomplish a common goal. Many P3 projects involve for-profit, nonprofit and governmental entities working together towards a common purpose, each contributing their unique assets, resources and expertise to a successful project. Hall Render's public-private partnership practice brings a unique and practical approach to these concepts, focused on the industries we serve.

Cross-Functional Team

Hall Render's cross-functional P3 team includes lawyers with experience and knowledge in finance, real estate, corporate and business law, tax, regulatory and health care compliance and other relevant areas. Hall Render leverages its deep health care, nonprofit and governmental experience to target P3 projects in these sectors. Our firm understands the industry-specific constructs that affect the structuring, development and delivery of successful projects.

Workable Structures

Hall Render attorneys also understand what makes a project attractive to lenders, bond purchasers and private investors. Our real estate lawyers assist clients in structuring and managing real estate, leasing, construction, environmental and other risks associated with new projects. Our goal is to craft a structure and approach that makes the underlying project attractive to capital providers and disseminates risk fairly amongst the participants.

Collaborative, Practical Approach

We always work on our client's behalf but in collaboration with all parties to find a solution and a structure that meets everyone's goals. Our P3 experience includes the development and delivery of rural health care facilities, amateur sports venues, mixed-use commercial developments, senior living facilities, wellness centers, student housing facilities, academic medical center and research projects, specialty hospitals and the delivery and financing of governmental buildings.

AREAS OF FOCUS

- Governmental Facilities
- Health Care Facilities
- Higher Education Facilities
- Mixed-Use Developments
- Sports and Recreation Facilities