

## PRACTICE AREAS \*\*

## **ELECTRONIC HEALTH RECORDS**

## **DESCRIPTION**

Hall Render attorneys have the understanding required to guide clients through the process of selecting, acquiring and implementing electronic health records systems (EHRs). Our attorneys have worked with clients to create business partner relationships that achieve business objectives and advance the goal of becoming a meaningful user of an EHR. The scope of our work includes electronic health records, health information exchanges, outsourcing, resource planning, patient information management systems, financial knowledge management and technology infrastructure systems. We work closely with each client's in-house team and technical consultants to help them achieve their organizational business objectives. Our attorneys routinely help negotiate contracts, warranties and remedies that can minimize hidden technology costs and risks. In addition, we routinely advise clients on the multitude of compliance issues that may arise, including Stark Law/Fraud & Abuse, privacy, security and data ownership issues.

Our attorneys also routinely assist our clients in the planning and development of programs for one provider to provide assistance to other providers in effectively and efficiently utilizing EHRs. These programs include EHR donation programs, health information exchanges, interfacing arrangements, shares data centers and systems, EHR hosting arrangements and share communications infrastructure.

Additionally, on the occasion that an implementation is not successful, our attorneys assist clients in investigating and identifying the failure, determining the merits of claims and negotiating with vendors for reparations.

## **AREAS OF LAW**

- ARRA HITECH
- Electronic Health Records/EHRs
- Meaningful Use and EHR Incentive Program
- Stark Exception and Anti-Kickback Statute Safe Harbor for EHR/E-Prescribing